# George Courides

## Creative Advertising Professional.

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Advertising is my passion. After over 20+ years, I still wake up every morning loving what I do. From Studio Artist to Art Director to Chief Creative Officer to Managing Partner, I've brought passion and dedication to every role.

I build, lead, and mentor strong departments that produce outstanding creative solutions, and win awards. I satisfy existing client expectations while simultaneously pursuing new business.

#### Here is what I offer:

- Outstanding work ethic and passion for original creative
- Strong interpersonal and communication skills
- Agility and ability to succeed in a fast-paced environment
- Leader in developing, pitching, and selling new ideas
- Excellent time-management skills
- Collaborative commitment to the team and its needs
- Mentoring others, and discovering and developing the next generation of superstars

I accomplish this all by taking my work seriously and myself lightly, while encouraging others to do the same. It really works.

#### **Pharmaceutical Launch Experience:**

• Claritan, Rogaine, Zocor, Pravachol, Norplant Cordorone IV, Copaxone, Absorica, Nordette, Oruvail

#### **Additional Consumer Experience:**

• Rogaine, Crizal, Mercedes Benz 190, AVIS, ABC TV

## Experience

GreenLite Rx, Founder

2015 - Present

- · Lead small consulting business comprised of former employees who work part time from home
- · Acquired former clients with small budgets who need projects turned around quickly

Sabbatical 2013 - 2015

• Purchased and completely restored 300-year-old farmhouse in Worcester, PA.

# RevHealth, Founding Partner (Managing Partner, Chief Creative Officer) Morristown, NJ

2005 - 2013

- Hired and mentored the creative department
- Responsible for overseeing all creative efforts, ensuring work was original, compelling, produced within budget, and delivered on time
- Contributed to 100+ agency growth
- Acquired new business

## Saatchi & Saatchi Healthcare, Managing Partner, EVP Creative Director

2001 - 2005

#### Newtown, PA

- Rebuilt the entire creative department over a 6-month period
- Strengthened the agency's creative produce and won multiple industry awards
- Acquired new business
- Contributed to agency growth of over 70% in 3 years

## Harrison & Star, EVP Creative Director

1997 - 2001

#### New York, NY

- Restructured the creative and production departments to increase efficiencies through critical staff evaluations, establishing new expectations, and mentoring new talent
- Ensured all creative work was on target, compelling, and original
- Pitched, won, and launched Copaxone, as well as Bayer Diagnostics and Flintstone Vitamins

## Collegeville Advertising, Managing Partner, Co-Founder

1995 - 1997

#### Collegeville, PA

- Oversaw the entire creative department
- Collaborated with account executives to ensure all creative was on strategy, delivered on time, and produced within budget
- Mentored new creative personnel and lead creative responsibilities for all new business efforts

## 30 West Advertising (Wyeth Ayerst's in-house agency), *Co-Founder/Creative Director* Collegeville, PA

1992 - 1995

- Had previously managed all creative efforts for Wyeth's brands at Vicom/FCB and was asked by the VP of Sales and Marketing to create an in-house agency for Wyeth along with 2 other individuals
- Awarded the women's health franchise
- Grew agency to 40+ employees within the first year
- Managed creative department and ensured all work was of the highest standard strategically and creatively

### Vicom/FCB, Senior VP, Creative Director

1989 - 1992

New York, NY and Philadelphia, PA

- Built and mentored a strong art and production art department in both city offices
- Launched both Zocor (Merck) and Norplant (Wyeth) the same year

## Klemptner Advertising, VP, Group Creative Director

1985 - 1989

New York, NY

- Managed the art and production departments for 50% of the agency's business
- Maintained a high standard of the creative product
- Launched Rogaine and Pravachol

## Thomas Ferguson Associates, Assoc. Creative Director

1982 - 1985

New York, NY

• Oversaw art and production departments and created materials for all Warner Lambert OTC brands

## McCaffrey & McCall, Art Director

1981 - 1982

New York, NY

· Created print materials for ABC TV, AVIS and Mercedes Benz

## Rolf Werner Rosenthal, Ir. Art Director

1980 - 1981

New York, NY

Worked in studio as mechanical artist and assisted various ADs

## Education

## School of Visual Arts

New York, NY

- BS degree, double major: Advertising and Graphic Design.
- · Graduated with honors

#### References available upon request.